HELP WANTED ADVERTISEMENTS

#### ployee and the responsible employer AGENTS WANTED.

Male.

AGENTS-Does \$36 to \$60 a day interest you? Hugh Scott of Kansas made \$2,000 in 92 days with the Hamilton Beach Carpet washer: R. J. Kelley of Texas \$500 in 9 days; C. Widdifield of Chicago \$24.80 in two hours. Twelve machines in use by U. S. Gozenment, 10 by Statler Hotel System, before the statle of the statler hotel system; the book gives all the moneymaking facts, tells how to get started, what success others like you have made, how big the profits are, in fact answers every question, If you want to be your own boss send letter or just card for free book, no obligation, Hamilton Beach.

MG. Co., Burn 2500, Dayton, Ohio.
ACENTS—Do you want to earn money in your spare time? We have a wonderful offer to make ambitious men and women; no lestious experience necessary; no money required. Write to-day for plans. American Products Co., S115 American Building Cincinnati, Ohio. AGENT'S making \$10 to \$25 per day selling "Amazing Story of Henry Ford," Author-ized edition now ready. Write for free outfit to-day. Department "G," Mullikin Co., Cin-cinnati, Ohio.

cinnati, Onio.

AGENTS-\$300 month. Steady pay. Newest style written guaranteed hoslery. Must wear on new hose free. Experience unnecessary. Spare time satisfactory. Samples free. Jennings Mfg. Co., Line A-1038, Dayton, Ohio.

AGENTS wanted in every county to sell an auto accessors; every auto owner a prospect; 95 per cent, profit. Box 56, Station R, New York city.

New York city.

AGENTE-Salesmen, immediately, to sell our sanitary wire mats to housewives, offices &c.; excellent proposition: good profits. Rither Sales Co., Sio Rither St., Phila., Pa. AGENTS, salesmen, advertise; sell candy the salesmen, advertise; sell candy the salesmen. AGENTS, salesmen, advertise; sell candy to storekeepers; big pay; experience not neces-eary. B-B Candy Co., Mark Bldg., Philadel-phia, Pa.

AGLNTS-57 miles per gallon made with new patented gasoline vaporizer. Write for par-ticulars. Stransky Vaporizer Co., Pukwana, S. D.

CENTS—Everybob uses extracts. Sell Duo Double Strength Extracts. Complete line household measurings. Big repeaters. Write-to-day. Duo Co., Lept. E-loa, Attica, N. Y. AGENTS—Sell wonderful Jack Frost coat; cold weather winer for outdoor workers; sells for \$10, good commission. T. G. Mac-Kinnon, Gardner, Mass.

AGENTS—Clean up now till Christmas, wonderful holiday seller; goes like whower enormous profits. Write quick, free particulars. Mission Co., 2421 Smith, Detroit, Mich. MignTS—Soap agents to sell our 150 products; no money required, Write Linro Company, dept. 220, St. Louis, Mo.

AGENTS—incroase your profits selling soap, perfumes, extracts, &c., as side line. Lacassian Co., Pept. 642, St. Louis, Mo.

AN EXCEPTIONAL OPPORTUNITY IS OFFERED TO LADISS OR GENTLEMEN, CITY OR COUNTRY, TO ACT AS AGENTS FOR IMPORTED AND DOMESTIC LADIES AND GENTS—FIRES TO LADIES AND GENTS—FIRES TO LADIES AND GENTS—FIRES GOOD COMMISSION, WRITE OR CALL, ROOM 1657, 42 E-way.

FOLLOW THE DOLLAR—\$50 to \$100 per week, the money yours: over the recommender.

FOLLOW THE POLLARS 50. to \$100 per week, the money yours: something new; not an old, worn out proposition; field untouched: experience unnecessary; takes everybody by storm; money rolls in; show 50 and sell 40; demonstrated in 1 minute; sells on demonstration, the new inkiess Fountain Pen; the twentieth century wonder; never leaks or spills; with this pen der; never leaks or spills; with this pen

MEN—Cash in on coal shortage; make \$10 to \$20 daily; thousands everywhere buying new invention; burns coal oil—kerosene—in any stove or furnace; nothing compileated; just set in stove and burn; cheaper and cleaner than coal; send for free sample and start quick; territory going fast. Jennings Mfg. Co., Invention H 501, Dayton, Ohio.

MEN and women introduce Niagara Ink Powder, Big earnings. Sure, steady business, Reorders protected. Write for particulars, Niagara Sales Co., Port Henry, N. Y.

SALESMEN, caling on paint stores, painting contractors, hardware dealers and other manufacturing trade, to sell line of products and byproducts as sideline or straight line; liberal commission. Ohio State Linseed Co., Cleveland, Ohio.

BIGN, 16-17: excellent opportunity offered in large hardware corporation; make and energetic; state age, references.

BUY—A bright, energetic young man for cherical work in a bank supply corporation; state age, references, religion and sainty desired. Box 8, 620 St. James Bidg.

BOY wanted in Christian broker's office; good opportunity for advancement; Christian V 614 Herald, 289 B'way.

BOY wanted; neat, bright; Christian firm; state age, &c. Apply C. S., Post Office box 387, Madison square.

BOY, neat appearing, Christian, for meaning the products and byproducts as sideline or straight line; liberal commission. Ohio State Linseed Co., Cleveland, Ohio.

Cleveland, Ohio.
TEN RAPID SELLERS, all profitable; windshield cleaners, spark pluzs, transformers,
visors, &c., no investment; generous commiscions. Jubilee Mfs. Co., 3100 Sta. C. Omaha,

AGENTS—At once, five ladies to travel demonstrate and sell dealers; \$40 to \$75 per week; railroad fare paid. Goodrich Drug Co. Dept. 104Y, Omaha, Neb.
LADIES—Turn your spare time into \$535.
You can do it. Our plah is a money-maker for you. No money necessary. No experience. Write to-day for our plans of turning your spare time into money. Costs nothing to investigate. American Products Co., \$116 American Bullding, Cincinnatt, Ohio.

## HELP WANTED-Male.

AN OIL SALESMAN.

TF YOU HAVE THE MENTAL ABILITY AND KNOWLEDGE OF THE MECHANICS RECESSARY TO SELL LUBRICATION OF HIGHEST QUALITY THIS IS YOUR OFF PORTUNITY TO ESTABLISH YOURSELF WITH A HOUSE WHERE YOUR WORK AND IDENTITY WILL BE GIVEN FULL CREDIT. E 565 HERALD.

AN OPPORTUNITY FOR YOUNG MEN TO OBTAIN POSITIONS WITH A

FUTURE.

Electrical work, wiring, circuits and testing; steady employment, interesting work, in answering please give the following information; 2.g. weight, education and previous employment, Y 2175 Herald, 280 Hway. ARCHITECTURAL DRAFTSMEN, SEV-ERAL EXPERIENCED AND FAMILIAR WITH NEW YORK CITY LAWS, WANTED FOR IMMEDIATE EMPLOYMENT, G. L. W. V 212 HERALD, 20 B'WAY.

ARCHITECTURAL DRAFTSMAN-bian experienced in designing building elevation and with city experience; \$2,500 AMERICAN EXPLOYMENT EXCHANGE. 115 EROADWAY AND 30 EAST 42D ST.

#### HELP WANTED-Male.

BAKERY MANAGER.

Wanted-Experienced man to assist general manager in both manu-facture and operation of retail baking store; must know business thoroughly and come well recommended; in reply-ing give full particulars. Address Bakery Manager, Box 126, Herald, Brook-

#### BOOKKEEPER

FOR LARGE WHOLESALE HOUSE; MUST EE EXPERIENCED ON CON-TROLLING ACCOUNTS AND CAP-ABLE OF HANDLING COMPLETE SET OF BOOKS, MUST ALSO BE GOOD PENMAN, QUICK AND AC-CHARTE AT FIGURES, GOOD CHANCE FOR RIGHT MAN; STATE AGE, EXPERIENCE, SALARY EX-PECTED. D. R., 394 HERALD, HERALD SQ.

# BOOKKEEPER for spare time work; a steady income assured with very little effort; a pleasing business for ambitious men to make extra money; an initial investment necessary, but well worth investigating. Call 30 East 42d st., room 804.

BOOKKEEPER, EXPERIENCED ON DOUBLE ENTRY SALES LEDGERS: PERMANENT POSITION STATE AGE, SALARY, EXPERIENCE, &C., P. O. ROX 161, STATION D, NEW YORK CITY.

BOOKKEEPER, with ambition to earn \$2,000, BOOKKEEPER, with ambition to earn \$2,000, who can qualify and prepare for accountancy work; personal interview by appointment only. S 2106 Herald, Herald sq. 100 MKEEPER and cashier, experienced in general ledger work (American); best references as to honesty and ability required; 1901y, stating salary expected. E 573 Herald. BOOKKEEPER, double entry system, in factory; answer, giving reference and salary required; steady position to right party. E 562 Herald, 280 Broadway.

BOOKKEEPER, voung man, high school nings Mfg. Co., Line A-1038, Dayton, Ohio, AGENTS—Candy making business; we start you; home or anywhere; furnishing everything; we buy your candy; big pay; experience unnecessary; men-women. Candy makers Co., Philadelphia, Pa.

AGENTS—Si apiece for reversible "2in1" all weather raincoat orders, wear either way; answer, giving reference and salary weather raincoat orders, wear either way; and weather raincoat orders, wear either way; and seller, sample free. Parker Mfg. Co., Coat 3301, Dayton, Ohio.

> BOYS. od openings and opportunities advancement into clerical sitions in large office near Grand otral for boys of 15 or 16. Apply Room 703, 30 East 42d st., Monday at 9:15.

BOYS.

BOYS.

A large financial institution desires to employ a few boys 17 years or over who are willing to start at the bottom and earn their own advancement. All advance positions in the company are filled by promotion, and there is opportunity for a good future for any boy who is selected for one of these poys who will show himself to be earnest and faunterious. No experience is necessary.

Salary: details free. Press Syndicate, 370, St. Louis, Mo.

FARMER-GARDENER AND Wife. Couple—Man must be expert gardener, also have knowledge of automobiles; cow and chickens kept; wife do laundry and make botter; excellent quarters provided; high wars and all advance positions in the company are filled by promotion, and there is opportunity for a good future for any boy who is selected for one of these poys the selections. So experience is necessary.

Salary: details free. Press Syndicate, 370, St. Louis, Mo.

FARMER-GARDENER AND Wife to cuple with the botter; excellent quarters provided; high wars place, cow and poultry, further of the poys o

porting house; good op-portunity; state age and salary wanted. Reply to P. O. Box 33, Madison Square Sta-

Good opportunity for bright, ambitious boy in office; good hours: state age, educa-tion, religion and salary dealred. R. A., 748 Herald, 280 Broadway.

sells on demonstrated in 1 minutesells on demonstrated, the new Inkleas Fountain Pen; the twentieth century wonder; never leaks or spills; with this pen no more use for the ink bottle; sample pen 50c; this proposition is 18 karat; money back if not as represented; agent's profit. 200 per cent; exclusive territory; send for agency to-day. Inkless Fountain Pen Co. 1522 Elighth st., Des Molnes, Ia.

IMMENSE holiday trade, sell beautiful gift boxes containing high grade "Veiva" tolict preparations; both men and women are definited distinctive men and women are definited in the surre sellers; profits distinctive for each; pleases the most fastidious, yet very reasonable in prices sure sellers; profits dig; now's the time, get details to-day. Duoform Co., Dept. H-10, Affica, N. Y.

INCH display advertisement 161 magazines thrike \$13. Wood's Popular Services, Attantic City.

MENT-Large COTTON GOODS HOUSE:
CHRISTIAN FIRM. Y 2154 HERALD, 286 BROADWAY.

BROADWAY.

MENT Large corporation; must be acturate and energetic; state age, references. Hardware, 513, Herald, 289 Broadway.

Large bardware corporation; must be acturate and energetic; state age, references. Hardware, 513, Herald, 280 Broadway.

Christian, Quick, reliable, for office in acceptional opportunity of energy accepts and cleaner than coal; send for free sample and afart quick; territory going fast. Jennings Mfg, Co., Invention H 501, Dayton, Ohlo.

BOY, next appearing, Christian, for messenger; eventually to learn trade; \$10 to start. Phone Longacre \$196.
BUTLER, French or Swiss preferred, competent. Apply Sunday afternoon between 5 and 7 o'clock, \$70 Madison av.
BUTLEY, Japanese or Chirese, family of 3, J. H. Jewett, Plainfield, N. J.

J. H. Jewett, Plainfield, N. J.
CANVASSERS—We pay \$5 a day and commission to canvassers; bring \$5 for sample outfit; paid every night. Apply between 2 and 6 P. M., Room 206, 7th floor, 15006 Jamalca av., near 150th st., Jamalca; take Brway or Lexington av. elevator line and get off at Sutphin Boulevard.
CANVASSEUS—Wanted, 100 of the best canvassers in New York to work on distribution campaism of Pilladine, new, widely advertised scalp cream; \$10 to \$12 daily. Call at once Pilla Products, 132 Nassau st., New York.

York.
CHALTFFEUR.—Beef drivers wanted who can handle beef; open shop conditions. Apply Sagle Packing Company, Henderson and 20th sis., Jorsey City.
CHAUFFEUR.—Having recent experience Locomobile; salary \$35; good references reguired. Columbus 144.

one with an established institution of standing. Apply Room 1901, 501 17) av.

CLERK, experienced in wholesale grocery business to figure cost or billing extensions; must understand quantities; give age and salary expected. E 213 Heraid, tutes; room, board, \$25 month. Call Sunday, and the search of the salary desired to begin. P. 9. Box 686, Cl. 1818, hotel, bookkeeper, experienced. Address, with references, L 2004 Heraid, Heraid square.

L. R. SALOMON.
155 RIVERSIDE DRIVE.
Entrance on Skin at.
COOK, Januace or Chinese, family of a.
L. Dewett, Plainfield, N. J. COUPLE, chauffeur and butter, woman cook and general housework; amaif amily of adults; salary \$125 per month. 50 How st., Rep. 1. Tel. Boulevard 6161 for New Yerk city. COUPLE, chauffeur and butler; women cook and general housework; small family of t adults; salary \$125 per month. 50 how st., Forcet Hills, L. I. Tel. Boulevard 6161 for

OUPLE, while; woman must be good good, can builer and housework, one able to be see our purferred. Mrs. Frank E. Tupper, poor Postelair, N. J. Phone Montelair 3701. Course of the control of the control

#### HELP WANTED-Male.

3

COUPLE, French preferred, will be given pleasant, separate apartment and meals to act as superintendent of small apartment house; man must have other work, but woman act as bousekeeper; family of two, in owner's apartment, with servant now employeds. Robert, 141 East 62d.

COUPLE (white) wanted for a gentleman's abooting preserve in South Carolina for the winter: both must be good cooks; only those with first class references need apply. Call Monday morning at 9:39 6 West 52d st.

COUPLE—Man useful butler, furnace; woman chambermaid, help laundry; two in family; exceptional references required, good wages; English or Scotch preferred. Apply Sunday, Monday, Tuesday, 9 to 11, Mrs. Charles Bound, 15 East 9th st. Charles Bound, 15 East 9th st.

COUPLE—BUTLER-COOK, for country, for bachelor; references required. Miss Hofmayer's Agency, 10 E-43d st., third floor.

COUPLE—Butler, houseman, cook and laundress for a family of three adults; must be experienced and able to furnish personal references. White Plains 2007.

COUPLE, thoroughly experienced cook and laundress for a family of three adults; must be experienced and able to furnish personal references. White Plains 2007.

COUPLE, butler and chambermald, mald, white, for Bronxville; references. Call between 10-12 Monday, 17 E. 74th.
COUPLE, Japanese or Chinese, family of 3, J. H. Jewett, Plainfield, N. J. J. H. Jewett, Plainfield, N. J.

COUPLE—Cook, chambermald, useful butler-chauffeur, Wettlers Agency, 20 W. 43d,

DAIRY INSPECTOR WANTED,
experienced in dairy scoring, familiar with
sanitary production of milk and able to get
results with farmers. Write or apply to
Newark Milk and Cream Co., 20 Bridge et.,
Newark, N. J.

#### DECORATORS.

ABRAHAM & STRAUS, INC. FULTON ST., BROOKLYN.

Experienced in decorating and salesmanship; permanent, well paid positions. Apply at Employment Office.

## Delivery Superintendent.

I. M. BLUMSTEIN,
WEST 125TH ST.,
require the services of a
DELIVERY SUPT.,
one who knows the city thoroughly and
is an executive; must know how to handle
help in a manner to produce the beat
results; only those with department store
experience considered. Apply Supt.'s office. Metzanine floor, 124th t. entrance.

DETECTIVES needed everywhere; work at home or travel; big pay; interesting work; no experience necessary; free information, international Detective Exchange, Baltimore Building, Chicago, Ill. DRAFTSMAN wanted at once, thoroughly experienced detailer on medium, heavy machinery. Do not apply unless yoc can prove first class ability. Y 2176 Herald, 280 Breaden and the control of the control of

DRAFTSMEN, competent machine designers, wanted; state experience in detail, also salary desired; location Long Island City. Y 2163 Herald, 286 Broadway. DIRAFTSMAN WANTED IN SURVEYOR'S OFFICE. J 1615 HERALD, EKLYN.
EARN \$25 weekly, spare time, writing for nowspapers, magazines, experience unnecessary; details free. Press Syndicate, 379, St. Louis, Mo.

JAMES McCREERY & CO. has vacancies for

FLOOR MEN; those capable of doing

executive work

on the floor. Apply after 9 A. M., Supt.'s office, 8th floor, 35th st. employees' entrance.

FORD truck driver for Long Island earn \$50 weekly; reference; security required. O 1400 Herald, Harlem.

GARDENER.

GARDENER.

General gardener and handy man; cow and poultry; small Connecticut estate; separate living quarters; prefer married man with no children; wife to do laundry and week end work; reference required. L 519 Heraid, 280 Broadway.

GARDENER WANTED, A RELIABLE MAN WHO UNDERSTANDS FLOWERS, VEG-ETABLES, FRUIT TREES, ATTEND FURNACE; GOOD PLACE, RIGHT MAN. CHARLES NOONAN, BETRGENPIELD, N. J. APPLY MONDAY MORNING, BETWEEN 9-10 O'CLOCK, AT 387 4TH AV.

GOLDENBERG'S.

GOLDENBERG'S,
WASHINGTON, D. C.,
WILL REQUIRE CAPABLE
AND EXPERIENCED
BUYER AND MANAGER
FOR THEIR FURNITURE
STORE, BEGINNING FEBRUARY 1, 1928; SPLENDID
POSITION, ALL APPLICATIONS IN ABSOLUTE CONFIDENCE. FIDENCE.

comobile; salary \$35; good references required. Columbus 144.

CHIEF SALESMAN or assistant sales manager, a man of character and experience, in organizing sales work and londing a specialty sales force; must have best of references, as the position offered is a permanent one with an established institution of standing. Apply Room 904, 501 (2) hav.

CLEBK. experience; state age, and salary expected. B 2179 Herald, ULTICAL COLUMBAN.

dress, with references, L 2004 Herald, Herald and women; full or part time. Union indemnity \$\mathbb{G}\_0\$, New York city.

CLERKS—Groedlyn position; excellent opportunity. Placer Agency, 18 Court st., Bkiya.

GOAL—High standard West Virginia smoothed and to all domestic purposes, \$9.55 per ton delivered; representatives wanted to explain and take orders; liberal commission; 185 Madison av., room 301.

COLLEGE MEN.

Opportunity, largs income, with Equitable Life. Appil Heller, room 819, 129 Fway.

COOK IN PRIVATE FAMILY, GERMAN OR AUSTRIANDINARY ARILITY, NONE OF EXTRAORDINARY ARILITY, NONE OF EXTRAORDINARY ARILITY, NONE OF EXTRAORDINARY ARILITY, NONE OF EXTRAORDINARY ARILITY, NONE OF HERBY COURSES.

IN SALCOMON.

ISS. RIVERSULES.

JOURNALIST

JOURNALIST

Suburban weekly paper wants man, description business management; good opportunity for capable, energetic man with above qualifications; state experi-nce. Y 2164 Herald, 280 Broadway.

Lumber Salesman

## HELP WANTED-Male.

MAN-We have an opening for a man, Christian, with some business experience, but must have energy and determination to secure a permanent and profitable position, and stick to it; excellent chance for advancement to the right man. Y 2101 Horald, 280 B way.

MAN, position of trust in out established company; prospects of advancement for ambitious man of good appearance; age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Square P O.

P.O.

MAN wanted by commission house; one familliar with ledger posting preferred. Adcross, stating airc, experience and salary,
Dry Goods, P.O. Box 710, City Hall Station, New York.

wanted, with experience, to take charge of high class ready to wear specialty store in eastern Pennsylvania; must furnish good reference. Apply room 506, 1265 Broadway, Tuesday, November 7, 4 to 6 P. M. Ask for Mr. Nathan. MANAGER for general dry goods store with-in 50 miles of New York doing over \$150,000 yearly; must have executive ability, unques-tioned integrity; state experience and refer-ence. E 572 Herald, 280 Broadway.

#### MEN WANTED!

The MANHATTAN PIGGLY WIGGLY CORPORATION is operating now in the Metropolitan District the following stores:

Metropolitan District the following stores:

2849 Broadway, at 110th St., N. Y. C.
Huguenot and Division, New Rochelle,

27 South Division St., Deekskill,

24 Greenwich Av., N. Y. C.
Corner 49th St. and 9th Av., N. Y. C.
7891 Fifth Av., Brooklyn.

104 South Fourth Av., Mount Vernon.
Cerner 88th St. and First Av., N. Y. C.
109th St. and St. Nicholas Av., N. Y. C.
221 Columbus Av., N. Y. C.
221 Columbus Av., N. Y. C.
4256 Broadway, N. Y. C.
252 East Third St., Mount Vernon.

55 Prospect Av., Mount Vernon.

56 East Third St., Mount Vernon.

57 Riverdale Av., Yonkers.

215 Riverdale Av., Yonkers.

215 Riverdale Av., Yonkers.

215 Riverdale Av., Vonkers.

216 North Av., New Rochelle.

6404 Fourth Av., New Rochelle.

6404 Fourth Av., Brooklyn.

Other groups and stores owned and on-

Other groups and stores owned and operated by this company are in New Jersey, Connecticut and Western New York

The MANHATTAN PIGGLY WIGGLY CORPORATION is to open over 2,000 stores in the Boroughs of Manhattan Bronx, Brooklyn, Queens and Richmond; Nassau, Suffolk and Westchester countes, the territory comprising New York City, Long Island and suburban New York; the State of New Jersey, north of Trenton; Western New York State, and in Maine, New Hampshire, Vermont, Massachusetts, Connecticut and the State of Pennsylvania.

To open these stores we need over 6,000 men for positions outlined below:

Store Managers.
Sales Managers.
Traffic Managers.
Purchasing Agents.
Warehouse Directors.
Efficiency Engineers.
Real Estate Operators.
Construction Engineers.
District Sales Managers.
Warehouse Floor Managers.
Warehouse Floor Managers.

have been placed in the Manhattan Piggly Wiggly Corporation through James W. Eillott's Business Builders, Inc., during the last few months. In the short period of six years the PIGGLY WIGGLY system has expanded all over the United States and into Canada, and is to-day the third largest chain grocery system in point of volume in the world, doing a gross business of over \$60,000,000 a year.

Theodore H. Price, Editor of Commercand Finance, writing in Forbes' Magazine of August 19, 1922, under the tille of "Why Chain Store Securities Attract Investors," says:

"PIGGLY WIGGLY is an interesting example of what the Chain Store System can do in the way of achieving financial success. In September, 1916, the first PIGGLY WIGGLY store was started in Memphis, Now-only six years later—there are almost 1,000 stores doing an annual business of \$60,000,000."

The Manhattan Piggly Wiggly Corpora-tion is owned and operated by James W. Elliott's Business Builders, Inc. To obtain any of the above named positions it is necessary to go through the financial department of the Business Builders, marketing PIGGLY WIGGLY securities, and preparing for executive positions with the MANHATTAN PIGGLY WIGGLY CORPORATION.

Foreigners with ambition who can understand the English language will also find real opportunities for advance-ment in our Foreign Department.

Report between 10 A. M. and 2 P. M. or at 8 P. M. JAMES W. ELLIOTT'S PUSINESS BUILDERS, INC. Financing manning and operating MANHATTAN PIGGLY WIGGLY CORPORATION. Enter 12th floor, Knickerbocker Bidg., 42d

MEN WANTED TO BECOME DRAFTSMEN. Salary \$250-\$300 monthly when competent; chief draftsman will train you at your home, also furnish FREE all tools; training given until in position at above salary. Address Chief Draftsman Dobe, 4001 Broadway, div.

27, Chicago.

OPPORTUNITY.

We want 220 live young men, all or part time, to sell a high grade motor oil or commission direct from refinery to individual highest compers. You will work under an expert sales head who will guide and assist SAL.

If you can and do sell real estate and your estimate of the value of a place in a large and reputable organization is greater opportunity answer this advertisement. When the companion only, no triflers, B 537 Herald, 280 Frondway.

# and become convinced. Every man who has real "pep" and ambition is constantly on the lookout for the very best proposition that will enable him to make the largest amount of effort. And that's natural. For money is the yard-stick by which success is measured. If you want to make RIG money with an exceptionally EASY selling proposition get in touch with us at once and hear what we have to offer. This is NOT a stock selling proposition. We represent the largest concern of its kind. The business was formed in 1879 and sales from its five branches are over \$2,000,000 annually. Over \$4,000,000 has been spent in advertising by this concern, which is well known to every man and woman in the East. The company is putting out an issue

HELP WANTED-Male.

SALESMEN CAN MAKE \$200 WEEKLY,

the East.

The company is putting out an issue of SEVEN PER CENT. GOLD NOTES to create additional capital for the expansion of its business. A splendid financial statement, bank indorsements and highest references from fifty nationally known concerns, are only a few of the excellent talking points.

only a few of the excellent taking points.
You are furnished direct inquiries as leads, are asked to do NO cold canvassing, and are offered an exceptionally LifeERAL commission, which should make it easy for you to carn at least \$200 per week.

You don't have to be a stock or bend salesman to make good with us. If you have ever soid anything you can sell these notes to the leads we furnish you, for the sale is more than half made before you are requested to reall on your prospect. CALL ONLY between four and eight Monday thereon and evening, or Tuesday afternoon, Election Dayase was to and four, or Wednedday and eight Ask for Mr. Wilson, third floor, 388 Fifth av., below 37th st., New York city.

REAL estate calesmen and renting men wanted for our Manhattan and Bronx of-fice; ilberal commission basis, SHAW, ROCKWELL & SANFORD, 1 West 125th st., or 1972 Jerome av., Bronx.

REAL ESTATE—There is an opportunity in the Real Estate Department of a large chain store organization for a man familiar with Yonkers and Westchester. See Mr. Loftus. STEEL REALTY, 26 Main st. Yonkers.

ROUTE man and salesman for coffee and tea wagon; must be experienced; good salary; cash security required. Thomsen Tea Co., 265 Flatbush av., B'klyn.

#### SALESMEN. AIR TRANSPORTATION.

ZEPPELIN TYPE AIRSHIPS WE ARE THE LARGEST EXCLUSIVE MANUFACTURERS OF LIGHTER THAN ARE CRAFT IN AMERICA AND HAVE A PLANT IN SUCCESSFUL OPERATION IN NEW HAVEN, CONN, ESTABLISHED OVER EIGHT YEARS.

WE ARE EXPANDING OUR BUSINESS AND WE WANT SALESMEN,

CONNECT WITH THE ONE, NEW, BIG BUSINESS TO-DAY: UNUSUAL LEADS AND CO-OPERATION. CALL MONDAY AT 1:30 P. M., 251-255 4TH AV., 11TH FLOOR, CORNER 20TH ST.

#### SALESMEN, UPHOLSTERY AND DRAPERY. GIMBEL BROTHERS,

require the services of two experienced salesmen for the window shade and hardware section of their upholstery department; salesmen who have had experience in brass goods stockroom preferred.

Apply employment office, 5th floor, 9 A. M. to 5:30 P. M.

SALESMEN. Your Future Income Is Here word, investigating. THE FIRST MAN ETS THE BEST TERRITORY which we are sure will

# SALESMAN

SALES MANAGER,

SALES MANAGER,
HIGH CLASS MAN. EXPERIENCED IN
DISTRIBUTION OF ETHICAL LINE TO
MEDICAL PROFESSION: TERMS, DRAWING ACCOUNT AND INTEREST IN BUSINESS IF SUCCESSFUL. APPLY ROOM
1205, 250 MADISON AV.
SALESMAN-We have vacancies to our
males force for several young men who possess soling ability and pep. If you qualify
we will allow drawing account against commission. To sell Ford and Lincoin cars and
trucks; reference required, Paul's Auto Sales
and Service, 609-611 Washington st., Hoholen.

MEN

For special work; good chance for advancement if the man can prove himself. J 1607

Herald, Brooklyn.

MEN wanted for detective work, experience unnecessary. Write for details explaining cuaranteed position. J. Ganor, former Gov't Detective, St. Louis, Mo.

MEN—Age 17 to 55; experience unnecessary, travel, make secret investigations, reports, salaries, expenses. American Foreign Detective Agency, 507, St. Louis.

OFFICE BOY,

MEN—The Review of Reviews Com-

OFFICE BOY,

CHRISTIAN, FOR ELECTRICAL MANU
PACTURER: MUST BE INTERESTED IN
ELECTRICITY AND WHO WISHES ADVANCEMENT IN THIS LINE. APPLY
ROOM 1973, 50 CHURCH ST.

OFFICE MANAGER,
familiar with instalment accounts, collections and branch house reports: must have executive ability, capable managing 25 people: bond and references; write fully. L 2003
Heraid, Heraid sq.

OFFICE boy wanted by dry goods commission nouse; excellent future to bright bey willing to make good. Apply in own handwriting, stating age and reference. E 508
Heraid, 280 B'way.

OFFICE boy, willing to make himself generally useful, run errards: \$15; good opportunity for bright, ambitious boy. Call
SVesey st., 2d floor.

OPPORTUNITY.

West 55th st.

SALESMEN-Well acquainted with New
York and surrounding territory to sell
strong line of fabric gloves; salary and
commission basis. Box 231, Realservice, 15
12, 46th.

time, to, sell a high grade motors of on commission direct from refinery to individual sulmission data for the sulmission direct from refinery to individual sulmission data from the sulmission

## HELP WANTED-Male.

SALES MANAGER. A large industrial corporation is ready for another executive who can organize and direct salesmen. The man we want is not the type who leans upon a record of past performayers. He must be able to demonstrate with us his ability to handle our situation before he will obtain the position referred to. He must be the position referred to. He must be between the ages of 25 and 35. For the man who can fill our requirements we have a most unusual and remunerative situation which it will take immediate action to secure. Address Director of Personnel, Suite 1721, 36 Church st., New York city.

#### SALESMEN

DO YOU NEED A FEW THOUSAND DOLLARS?

Now and then, as the years roll around toward the Holiday season, some of us feel as though we'd like to do a Rip Van Winkie till it's all over. That's because of the slender bankroll. To give at Christmas is great—if you have something to give with. If it should happen that you need a few thousand dollars extra this year, whether you are

N ARCHITECT,
CANVASSER,
N AGENT.

R AN ENGINEER,
or whatever your walk in life, if you
want to make a substantial amount
of money during the next few months,
telphone me to-morrow morning-before 10:30 if possible-and I will arrange an immediate appointment with
you. It will cost you nothing (except
the nickel), and it may mean to you,
as it has to others like you, the turning point of your carreer. Ask for
me personally, MR. E D M O N D S,
CORTLANDT 1344.

SALESMEN
AN IDEAL POSITION
AND AN EDUCATION FOR
A PERMANENT BUBLIESS FUTURE.
One of the largest life offices in
the city of New York has so perfected its plans that it has developed its business along modern
commercial lines.
To acceptable applicants (who
must have had a successful experience as selesmen) if will guarantee
a course in life in a drawing accourse in life in a drawing acmust be permanent position thereafter to those who show themselves qualified for the work.
This is a most unusual offer and
will be open only for a limited
time.
Only men of unquestioned integtime.
Only men of unquestioned integrity and with high grade references will be considered.
L. A. Cerf. Manager, Mutual
Benefit Life Insurance Co. Call at
118 West 44th st., Room 605, any
day before 1 o'clock.

# SALESMEN.

COTTON DRESS GOODS DEPT., GINGHAMS, LINENS, DOMESTICS, WHITE GOODS, SHEETINGS, FLAN-NELS, TOWEL, TOWELINGS, &C. ADAMS-FLANIGAN CO., 150th st. and 3d av., Bronx

EALESMEN—Territories with exclusive self-ing rights are now allotted to local district salesmen residing in Essex, Hudson, Hergen, Passaic, Morris and Union Counties New Jersey, preferably middle aged, married men with selling experience selline famous OLIVER OLL-GAS BURNERS for furnaces, stowes and kitchen ranges, advertised in all foremost magazines and superpapers all over the country; 10 years in the market; liberal commission paid immediately upon receipt of orders. Apply a writing, give references and call for intheir particulars, Oliver Oll Burner and Thermostat Co., 46 New tt., Newark, N. J. SALESMAN, HIGH CLASS WANTED. SALESMAN, HIGH CLASS, WANTED.

exceptional merit desires to add to its New York selling force an experienced young sales-man of proven ability, who has had and willing to canvas and demonstrate conscien-tiously in territory assigned; weekly salary and monthly bonus for exceptional service; state age, nationality, past four years ex-perience, references, or no attention paid: an excellent opportunity for a business pro-ducer; permanent position. Address Hustler, B 534 Herald.

# TO SELL ADVERTISING SER-VICE TO RETAIL CLOTHIERS; HIGHEST COMMISSION; SIDE LINE,

Y 2177 HERALD, 280 B'WAY.

SALESMEN-If you consider yourself a salesman, we have a proposition backed by years of experience and enviable reputation. Our name will guarantee you an interview with any business man. We sell HEALTH. If interested, see Mr. Adler, Monday, between 9:30 and 11 at MacLEU'S GYMNASHUM, Madison Square Garden, Twenty-sixth street entrance.

SALESMEN.

WE HAVE ONLY TWO OPENINGS FOR MEN OF CHARACTER AND ABILITY, SELLING NATIONALLY ADVERTISED, GUARANTEED LINE IN BROOKLYN; CHANCE FOR SELF-DEVELOPMENT: ADVANCEMENT CERTAIN IF YOU MAKE GOOD; EARNINGS UNLIMITED; MARRIED MEN PREFERRED, J 1005 HERALD, BROOKLYN.

# SALESMEN,

CHRISTIANS: WE HAVE COMPETENT MEN SELLING OUR PULLEY COVER-ING WHO ARE DRAWING \$100 WEEK-LY AND OVER: IF IN THEIR CLASS INVESTIGATE. HAWES MFG. CO., 518 E, 30 CHURCH ST. SALESMEN-DOUBLE COMMISSIONS.

## HELP WANTED-Male.

SALESMEN

SECURITY SELLING MADE EASY.

Monotonously nounding the pavement, fearfully pulling dorknobs, dejectedly cooling your heels hours at a time in a frigid antersom, frowned upon an a frigid antersom, frowned upon an a frigid antersom, frowned upon an a frigid antersom, as a frand—all wrong and it has no clack in the first and that is done away with a first not being done any more by people who know the secret of the scientific distribution of securities in a dignified, piesant and profitable way. The members of my staff KNOW THAT SECRET. Their very appearance, their presence, reflects it. They would grace any directors' conference you could mention. Mine is a new organization and those members of my staff are new with me. They have not risen to their present comfortable position because they brought to me superior wisdom, broad experience, selling genius or influential connections. None of them will admit to more than ordinary intelligence; several of them had no experience; not one of them is artful and I can assure you that not one of them would stoop to the solicitation of a "sympathy" order. They are a group of upstanding, self-reliant and prosperous men of business, who have lifted themselves up out of slavery to circumstance and made themselves masters of men. I merely showed them how. Do YOU want to join us? You may if you like. Don't tell me that you CAN. You're no different from these other men, They're merely regular fellows, just like you and me. It just happened that they took my advertisement seriously enough to come in and find out what it was all about. THEY FOUND OUT. And, If YOU come in to-morrow morning at 11 o'clock, to "find out what it's all about." I'll introduce you to some of them, if you wish, and you can judge for yourself how much it meant to them to take my advertisement seriously enough to come in and find out what it was all about. They FOUND OUT. And, If YOU come in to-morrow morning at 110 o'clock, to "find o

#### SALESMEN.

thoroughly experienced for retail cigar stores; salary; do not apply if you have al-ready filed application. Employment Manager, 9 A. M.-i P. M., 384 BROADWAY.

# SECURITY SALESMEN.

We have a splendid opportunity for a number of security salesmen selling a special security with special advantages that has proved great demand. Leads furnished. Liberal commission paid. Territories open for live wires. Our men make big money. No paper talk. Brilliant opportunity to those making good, backed by a strong financial institution. For information call or write General Sales Manager, M. S. Weissman, 870 Broad st., Newark, N. J. A. G. 8

## SECURITY SALESMEN.

Investigate an issue of stock owned and released by men of standing who are willing to pay liberal commission. Suite 715, 165 Broadway. Cortlandt 6164.

SECURITY SALESMEN.

Our business is commercial banking and we want salesmen to sell our dividend paying securities in the States of New York, New Jersey, Connecticut and Massachusetts producing salesmen will be made divisional managers; our directorate is composed of prominent bankers and busines men; leads furnished; attractive commission basis. EANKING, E 2165 Herald, Herald suqure.

SECRETARY-STENOGRAPHER Exceptional opportunity for young man as stenographer-secretary to executive in office of concern of high standing; salary \$22-\$25. State age, education, religion and experience.

D. H., 744 Herald, 280 Broadway.

SHIPPING and packing clerk for high class tollet goods firm; one experienced in pack-ing tollet goods preferred; reference re-quird. Address, giving age, experience and lowest wages. L 2005 Herald, Herald sq. SOLICITOR SOLICITOR, experienced, to handle high class trade. Kaufman & Wisseman, 1070 3d avenue.

SPECIAL edition men or other high class
advertising solicitors to sell space to exhibitors for several big expositions in New
York; commission basis; big money to real
salesmen; permanent. E 2161 Herald, Her-

#### STENOGRAPHER

Young man in office of concern of high standing, to work with execu-tive. Must be ambilious and careful worker, speedy and accurate; only those above average ability need apply. State age, religion, education, experi-ence and salary desired.

C. V. 746 Herald, 280 Broadway,

STENOGRAPHER and typist; state experience and salary expected. Box 35, 326 9th st., Brooklyn.

STENCII, cutter, expert, hand color work; exceptional opening for competent worker. Rotograph Co., 512 W. 41st.

STOCK SALESMEN.

A real kit comprised of many hank letters and an unusually good board, well distributed over New York, New Jersey and Pennsylvania, and a sales manager who knows his business, are the salient features of this job; no advances are given, and we refuse to spend time discussing this matter; if you are looking for a good seller, paying a good commission and one that you can make money on, write or call for further information. Geo. F. Allison, 825 Fisk Bidg., 57th and Broadway, New York city.

SUCCESSFUL SALESMAN
who would like to locate in
New York City
is wanted to represent a large corporation in negotiations of a difficult
nature: position worth \$5.000 to right
man. J. H. Huntington, Jr., 118 West
44th st. Call before 1 o'clock.

WANTED. An Exclusive Calendar Sales-man for 1923.

The Blanchard Company needs a salesman for New York city to start out December 26 with their reclusive line of art calendars, monthly service, blotters, fans and holiday greetings. We manufacture our own line; own the originals and copyrights, We guarantee a line second to home. You get exclusive territory: liberal commission contract, with weekly remittances. Write us to-day, giving information regarding past sales work, &c.

# HELP WANTED-Male.

THE NEW YORK, NEW HA-VEN & HARTFORD RAIL-ROAD COMPANY.

#### MEN WANTED.

Regular positions for competent men whose work is

Machinists—66:. to 75c, per hour.
Boilermakers—67c. to 75c, per hour.
Blacksmiths—66c. to 75c, per hour.
Armature Winders—65c, to 75c, per hour.
Armature Worders—70c, per hour.
Car Inspectors & Repairmen—63c, per hour.
Helpers—First year, 45 cents per hour.
The above rates are those agreed upon with
Committee of Mechanical Department Association.

Apply 9 A. M. to 5 P. M. to Superintend-dent's office at 132d st. and Willis av., Bronx, N. Y.

F. M. Clark, Superintendent, New York, New Haven and Hartford R. R. Co.

TRANSPORTATION WORK.

Special examiner of large-traffic organisation will interview few men desiring to train
for executive positions in American and foreign commerce: those qualifying will be
trained for a profession paying \$250 to \$500
per month. Write, giving age, education and
present position, to William Katt, 528 Tribune Bidg., New York, or phone Beekman
7496. 7486.
VALET-NURSE for yang gentleman, lame assist butler when necessary; comfortable room; salary \$80; no application considered unless accompanied by highest personal references. P. O. box \$606, Woodmere, N. Y.

# VALET-SECRETARY, one gentleman, \$100 couple, \$160. Universal Agency, \$25 Madie son av.

If you have had experience in mechanical assembling or adjusting operations or have a good working knowledge of electricity you will find opportunities for advancement in the installation and inspection of telephone central offices. Call after 10 A. M.

#### YOUNG MEN.

A few young men between the ages of 18 and 35 to 18t themselves for a paying profession; mechanical drafting, architectural drafting and building construction; a nationally known organization will train ambitious men in spare time and assist them in securing positions when qualified; write for special appointment or call Monday, Wednesday or Friday, between 9 A. M. and 8 P. M. Mr. Sellgman, Phone Beekman 3618. 610 Tribune Bidg.

Employment Agency-Commercial. BROADWAY EXCHANGE AGENCY, 1482 BROADWAY "QOOM 810. Reorganised and under new management. MILDRED D. MACFARLANE, PROP. JESSIE POWELL ARNOLD, MGR.

In upwards of six months you can be a junior accountant, capable of earning a salary of \$1,800 a year and up.

\*EFFICIENCY

USES SHORT CUTS.

Our plan does not interfere at all with your present work; be practical-prepare yourself to carn a substantial salary. Call, telephone or write for booklet H-15.

LA SALLE EXTENSION UNIVERSITY, 110 West 42d st., New York. Bryant 8920, Open evenings.

INDUSTRIAL TRAFFIC MANAGERS

607A Tribune Bids. Phone Beekman 6520,
ELECTRICITY TATCHT BY EXPERTS—
Earn while you learn at home; electrical book and proof lessons free; eatistaction guaranteed and position secured. Write to Chief Engineer Cooke, 2144 Lawrence av.,
Chicago.

SALESMEN, experienced in selling imported and demestic specialities to the grocery, and demestic specialities to the grocery, delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delicatysseen and candy trade. Van Buskirk, in the world delication of the world of the world delication of the world of the wo

satisfactory as:

# YOUNG MEN-SINGLE.

Western Electric Co., Inc., Installation Training School 151 5th av., New York.

YOUNG MAN. YOUNG MAN,
NEAT, EDUCATED, CHRISTIAN YOUNG
MAN WANTED BY WHITE GOODS
HOUSE: DEFINITE ADVANCEMENT FOR
A SERIOUS, CONSCIENTIOUS YOUTH.
APPLY BY MAIL OR IN PERSON TO
BURK & HARDWICK, 130 5TH AV.
YOUNG MAN, 21 to 25, good appearance,
education, tact and initiative, for permanent position in New York office of textile
manufacturer: excellent opportunity for position in sales department. State qualifications
and salary expected. 8 2053 Herald, Herald Eq.

aid eq.

YOUNG man, bookkeeper and stenographer;
must have had experience in the construction line and come well recommended; write
in detail experience and salary wanted; wonderful opportunity for a live wire. Y 2179
Herald, 280 B way.

YOUNG man or boy for office work in Bronx factory: excellent opportunity for fature: state personal particulars, age, salary, education, experience M 1431 Herald, Harlem.
YOUNG man, 25-30, educated, experienced bookkeeper: export preferred; capable and reliable; salary \$35; reference requiled. Address Export, Box E 2177 Herald, Herald eq. YOUNG man, energetic, well educated, to qualify for sales managers position, outside city; a \$75 per week man wanted. Suite 1715, 303 5th av.
YOUNG man, about 18, in bank; must be bright, neat and have good references; opportunity for advancement. S 2072 Herald, Herald sq.

TYPISTS, years of experience, \$25; clerk, Protestant, \$18; office boys, \$10-\$12; stock, \$12; Christians, Greater N. Y. Employment Agency, 338 Fulton st., Brooklyn.

# NEXT YEAR'S INCOME.

BY 1924 yau can be a senior accountant, with an earning power ranging from \$2,500 to \$5,000, and be on the road to positions paying up to \$15,000.

Our corps of certified public accountants are among the best in the country; they have worked out a short cut system which qualifies you for junior accountancy in six menths, when you can turn your knewledge into dollars.

TRAFFIC MANAGEMENT.